

## CASE STUDY

# The cloud gives visibility and protection, even when users are off the network.



**Effective protection,**  
zero incidents since  
adopting 4+ years ago



**Saved IT time** by  
eliminating time-consuming  
endpoint remediations



**1,300 endpoints**  
smoothly migrated to  
the cloud in two months

## Challenges

Managing ongoing endpoint remediations for 1,300 machines was becoming a full-time job for Robert and the IT team. Sophos, the organization's incumbent solution, wasn't providing effective protection against malware, ransomware, and other things that employees would get on their machines, like potentially unwanted programs.

- **Ineffective endpoint protection** was regularly letting infections through to machines.
- **Remediation was time-consuming** and placed an excessive burden on the IT team.

## Reasons for Choosing Malwarebytes

Syracuse Orthopedic Specialists (SOS) used Malwarebytes as their go-to tool to remediate infections that Sophos allowed into the network. This led the team to conduct a short POC of Malwarebytes to validate that it is as strong at protection as it is at remediation. With that quickly confirmed, Robert switched to Malwarebytes on-premises more than four years ago. And, a year ago, they migrated to the Malwarebytes cloud solution. The migration process was so smooth Robert was able to accelerate his timeline and complete the migration in two months.

- **Effective protection:** "We have not had a single infection since installing Malwarebytes."
- **Complete visibility:** "Migrating to the cloud gives us clear visibility and protection of employee endpoints, even when they're off the network."
- **Seamless cloud migration:** "Moving to the cloud was a smooth process. We had zero issues."

## OVERVIEW

### CUSTOMER

**Syracuse Orthopedic Specialists**  
1,300 endpoints

### INDUSTRY

Healthcare

### IT ENVIRONMENT

**Displaced product:** Sophos

### SOLUTION

Malwarebytes Endpoint Protection



Of all the products we've tried, Malwarebytes has proven to be worth its weight in gold. With Malwarebytes, we have a partner in security and not just another software vendor.

Robert Taylor, Information Technology Information Systems Managers  
Syracuse Orthopedic Specialists

## How Malwarebytes Solved the Problem

Before Malwarebytes, SOS never felt like they had an endpoint protection solution that met their protection needs. Since adopting Malwarebytes more than four years ago, they have had zero infections and have gained a trusted partner. "With Malwarebytes, we have a partner in security and not just another software vendor."

- **Visibility and protection of remote endpoints** when they're off the network.
- **Cost and time savings** no longer chasing down attacks or rebuilding machines.
- **Asset management details** that make it easy to maintain an inventory of SOS endpoints.
- **Cloud-based dashboard** makes it easy to get all the information we need.



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